

Press release

With SIMEST (CDP Group), the GPI Group expands its healthcare services in the United States

SIMEST invests alongside GPI S.p.A. in the subsidiary GPI USA, active in blood management systems

Rome, 13 April 2021 – SIMEST is supporting the Trento-based GPI Group - a leading provider of information systems and services for healthcare - in its North American growth plan for the development of software for a blood management system of crucial importance to people's health.

The CDP Group company that promotes internationalisation has acquired a qualified non-controlling interest in the GPI Group's US subsidiary GPI USA Inc. SIMEST's total investment of €4.5 million will help the GPI Group implement its 2020-2024 business plan, the objectives of which include international growth. Specifically, the capital contribution will fund the operations of the newly established GPI USA Inc., GPI's outpost in North America, which last July acquired the US-based Haemonetics Corp.'s assets for blood donation management software solutions.

Through its US subsidiary, the Trento-based company counts over 100 customers in the United States, roughly 40% of blood donation centres and 5% of the US hospitals with AABB (American Association of Blood Banks) accreditation. GPI Spa was assisted in the stages of the operation by the Giovanardi law firm.

"We are proud to support an excellent company like GPI, which for 30 years has worked to provide technological solutions for healthcare. Blood management software, functional for controlling blood safety and availability standards, constitutes a structural advancement in the sector, with significant prospects for future development," explained Mauro Alfonso, CEO of SIMEST. "In this field, more than in other sectors, the implementation of IT technologies in the processing flow is a key factor in ensuring the quality of the final process."

*“The agreement with SIMEST promotes high quality standards in highly complex and delicate processes,” noted **Fausto Manzana, CEO of the GPI Group**. “Automated management of the entire blood procurement cycle enables safe transfusions that save lives. As the World Health Organisation has stated, blood management requires technological solutions for the safety and availability of blood products and plasma derivatives, as part of a strategy geared towards ensuring the appropriate organisational management of blood within a quality system that supports the entire blood transfusion chain (donor, test, processing, storage, transport and clinical use). GPI is becoming a major global player, and this deal marks another step forward.”*

SIMEST is the Cassa Depositi e Prestiti Group company that supports the growth and competitiveness of Italian companies operating abroad. SIMEST assists businesses throughout the entire international development cycle, from the initial assessment of a new market to expansion through direct investments abroad. It operates in subsidised financing, capital participation and export credit support.

GPI is the preferred partner for software, technologies and services for healthcare, social services and the public administration. Founded more than 30 years ago in Trento, GPI has grown through significant investments in M&A (in Italy and abroad) and R&D, which it carries out in partnership with leading Italian research centres and universities to share scientific, technological, functional and process knowledge applied to the e-health, e-welfare, well-being sectors.

Also drawing on the solutions and know-how gained from the companies that have joined its ecosystem, the Group has masterfully translated the needs of the healthcare industry into cutting-edge high-tech solutions and new service models that optimise prevention, diagnosis and care processes, improving people’s lives.

The offer combines specialised IT expertise with advisory and design capabilities enabling it to operate in a range of business areas: Software, Care, Automation, ICT and Payment services.

The Company reported consolidated revenues of €271 million in 2020, with over 6,100 employees at year end and more than 2,400 customers in over 60 countries.

GPI was listed on Borsa Italiana in 2016 (AIM segment) and moved to the MTA market in 2018.

SIMEST

Media contact:

Tel: +39 06 68635.777

ufficio.stamna@simest.it

Contact for companies:

800.020.030

Media relations:

Daniela Filbier, Enrico Orfano

Tel: +39 046 1381.515

media.relations@gpi.it

GPI

Investor relations:

Fabrizio Redavid, Lorenzo Giollo

Tel.: +39 046 1381.515

investor.relations@gpi.it